

Topic: EE-5 – Recommendation of \$500,000 or Greater – 19-103C – Purchase and Installation of Indoor/Outdoor Walk-in Freezers/Coolers

Staff Follow Up: Board Member referenced there was only one (1) proposal received for this Request for Proposal. Staff to survey other school district contracts in the marketplace to determine whether pricing received from this proposal is competitive.
(D. Korn) SBOM-050719-11

Response: The design, purchase, and installation of Indoor/Outdoor Walk-in Freezers/Coolers is a project made to meet the specific needs of each school. Since the walk-in freezers are custom made, the Procurement & Warehousing Services Department could not identify any other contract with a similar scope which the District could benefit from. This Request for Proposal (RFP) is intended for fifteen (15) projects in which each project differs. The evaluation of the cost component on this proposal was based on prior projects performed in the past five (5) years, where the price proposed by the incumbent is within an acceptable range for the scope presented in the competitive solicitation.

Additionally, a targeted outreach was performed by the Procurement team to increase the participation of pre-qualified vendors on this RFP. We received responses where suppliers (including certified minority vendors) declined participating in this solicitation. The reasons varied from vendors with no current capacity to engage in new projects, to vendors that didn't meet the pre-qualification requirements.

MLW/MCC:as